

Steve Menzies has over 40 years of experience in construction, home building and land development. He is a master electrician, master plumber, and is certified by the National Association of Home Builders. He also is a member of the Southern Nevada Home Builders Association and Nevada Subcontractors Association.

As an entrepreneur, Steve was able to offer a “one stop shop” for Las Vegas homebuilders in starting and acquiring various subcontractor companies (Efficient Electric, United Plumbing, Floor Designs of Nevada, GMS Concrete, United Underground) with highly efficient administrative and accounting management to streamline processes throughout each company.

In 2006, Steve sold his successful companies Efficient Electric and United Plumbing, along with McGwire Supply, an electrical distributor, to Stock Building Supply (SBS), where he stayed on for the next several years to help SBS continue to be a major supplier of a variety of subcontracting services to the homebuilders of the Las Vegas valley.

The national homebuilding crash of 2009 unfortunately resulted in SBS closing its doors, however, not one to let a setback keep him down, Steve used this time as an opportunity to form partnerships with key employees and created Focus Plumbing and Focus Electric to continue to provide quality subcontracting to local homebuilders and residential customers in the valley. Since 2009, Steve has brought a successful framing, landscaping, and concrete business, Focus Framing Door & Trim, GTI, Focus Concrete and most recently Focus Fire Protection into his portfolio. All of these companies currently employ approximately 1800 employees across the state.

Steve also has purchased real estate investments in Las Vegas and Kingman and successfully manages the tenants alongside his daughter, Heather, and also handles the financial side of property management.

Steve also is actively involved in charities including Project 150 for homeless teens, breast cancer awareness, Habitat for Humanity, and helping to support the youth of the community through softball, baseball, and other sport/activity donations. His membership in the Nevada Subcontractors Association meant that he was part of the recent successful passing of indemnification language that will protect all Nevada subcontractors from construction defect claims and overall protection for the quality of homes that they build from an insurance perspective.

When not working, Steve enjoys all types of outdoor activities, from golf to fishing. Steve and his wife Terri love watching their three grandchildren grow and also have started a professional race team, Menzies Motorsports, in which son Bryce is experiencing success as a driver in the off-road racing arena, Lucas Oil Off Road series and desert series, SCORE and Best in the Desert.

Steve is an integral part of the Las Vegas community and economy, using his entrepreneurial spirit to create jobs and build vital businesses. He values – and is valued by – his employees and has developed a special talent for identifying successful ventures.